

LIFE INSURANCE
INDEXED UNIVERSAL
WITH LONG-TERM CARE
PROVIDED BY RIDERS

Brighthouse
SmartCare®

Fixed Growth LTC Hypothetical Client Scenario





Brighthouse SmartCare is an indexed universal life insurance policy with long-term care (LTC) benefits provided by riders.

It provides:

- A guaranteed death benefit¹
- LTC and chronic illness protection
- Cash value
- Tax-advantaged growth and death benefit²
- 5% annual compound growth

Meet Theo

Age 60, retired, married, nonsmoker

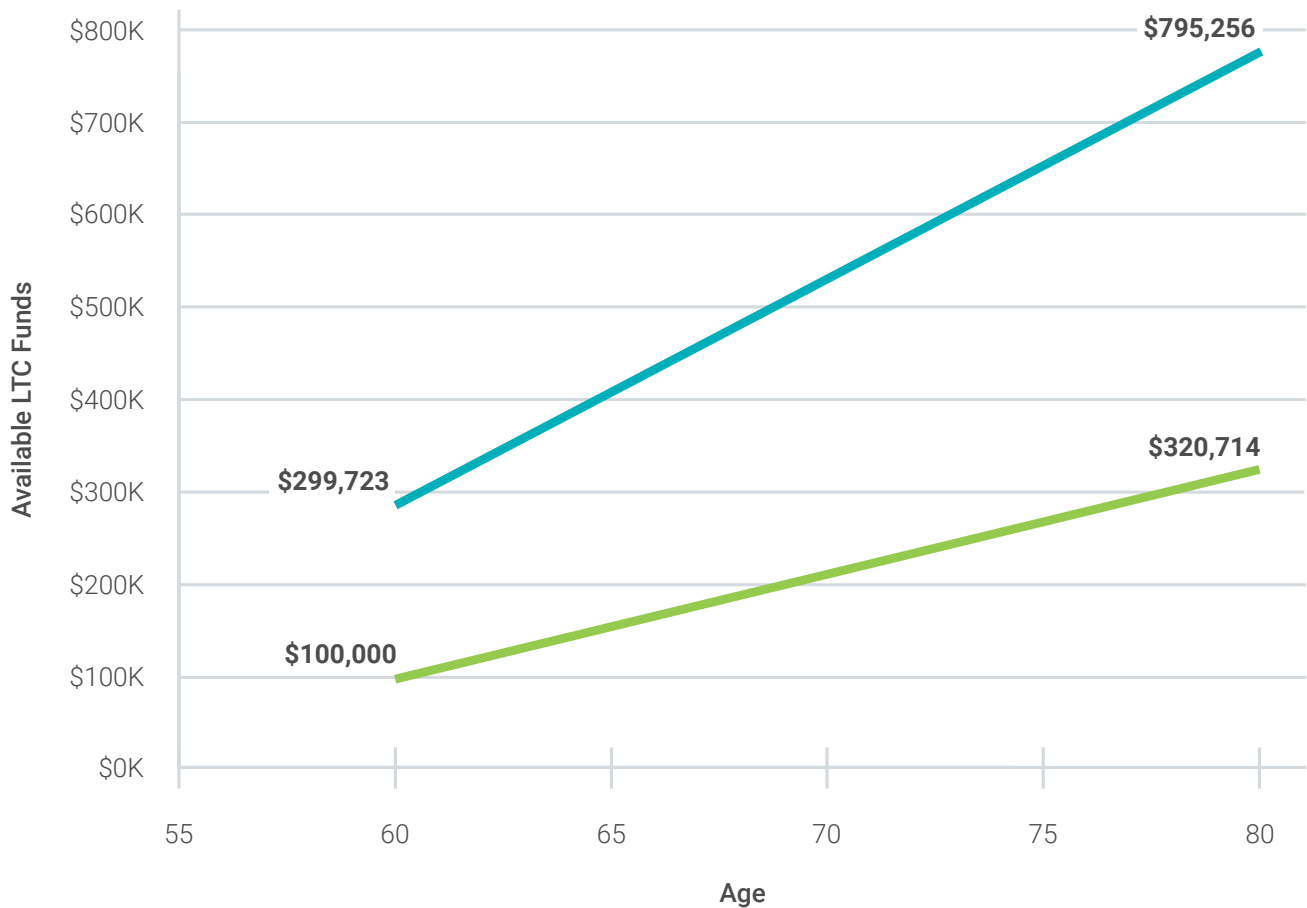
Theo recently retired from his company after 30 years of service. By adopting an aggressive investing strategy in his working years, he added significant growth to his and his wife's portfolio; however, early retirement has tempered that approach. While his wife is still working, Theo wants the couple to consider additional options for their plans for retirement, should either of them need long-term care support. He's interested in options that provide tax efficiency, growth, and flexibility.

Looking for:

- Cash value protected from market loss
- Inflation protection
- Tax-advantaged death benefit²
- Access to cash value with no surrender charges³

The Brighthouse SmartCare Strategy

Theo earmarked \$100,000 to help cover future LTC costs. Let's look at what might happen if he self-funded these costs by investing in an equity index with a hypothetical 6% annual growth rate after tax, and what might happen if he leveraged his earmarked funds in a Brighthouse SmartCare[®] policy choosing the Fixed Growth LTC coverage option.



Brighthouse SmartCare

Initial single premium: \$100,000

LTC coverage period: 6 years

Annual growth: 5%

- **Initial policy values**

- LTC benefits: \$299,723
- Death benefit: \$114,603
- Cash value: \$70,000

- **Policy values after 20 years**

- LTC benefits: \$795,256
- Indexed LTC (guaranteed): \$419,518
- Death benefit: \$97,246
- Cash value: \$81,038

Self-Fund

Earmarked funds: \$100,000

Annual growth: 6%

- **Current value**

\$100,000

- **Value after 20 years**

\$320,714

Hypothetical example that assumes cash value benefit grows based on 5.86% annual index hypothetical compound growth rate with a 9.5% non-guaranteed Cap Rate and 0% guaranteed minimum Floor Rate. Cap Rates are subject to change and may decline. These examples are not a representation of past or future benefit results for any Brighthouse SmartCare policy. Actual benefit results may be greater or less than shown. Performance of Brighthouse SmartCare policies may differ from that of the benefit results shown due to chosen policy options. Brighthouse SmartCare policies do not invest directly in any index.

Help your clients' LTC dollars go further. For more information, talk to your Life and LTC Specialist or visit brighthousefinancialpro.com.

- ¹ Guarantees assume premiums have been paid to keep the policy in force. Benefits paid from the Long-Term Care Acceleration of Death Benefit Rider will reduce the death benefit dollar for dollar and all other values reduce proportionately. Any policy distributions or loans will also reduce policy values. If the terminal illness benefit is paid out, all LTC riders will end. Clients should consult a tax professional to determine the tax consequences before requesting any accelerated death benefit payments or LTC payments.
- ² Generally, under current tax law, the policy benefits from tax deferral (referred to in these materials as tax-advantaged growth), which means that clients are not taxed on any increase in their policy's cash value until a taxable distribution is made from their policy, such as a surrender or lapse of the policy. If the policy is classified as a modified endowment contract, policy loans are treated as distributions and a 10% additional income tax is imposed on the amount subject to tax unless an exception applies under the tax law. The policy provides a death benefit upon the death of the insured. The death benefit is generally excludible from the gross income of the beneficiary for federal income tax purposes; however, some exceptions apply such as in the case of certain employer-owned life insurance. As with all matters of a tax and legal nature, clients should consult with an attorney or qualified tax professional.
- ³ Policy loans are available at any time; partial withdrawals are not allowed. Policy surrender is available at any time for its full cash surrender value. Surrender of the policy may be taxable to the extent of any gain. If the policy is a modified endowment contract (MEC), any loan or surrender prior to 59½ may be taxable to the extent of any gain and may be subject to a 10% income tax penalty.

Any discussion of taxes is for general informational purposes only, does not purport to be complete or cover every situation, and should not be construed as legal, tax, or accounting advice. Clients should confer with their qualified legal, tax, and accounting professionals as appropriate.

Brighthouse SmartCare[®] is an indexed universal life insurance policy with long-term care riders issued by, and product guarantees are solely the responsibility of, Brighthouse Life Insurance Company, Charlotte, NC 28277 ("Brighthouse Financial"). All guarantees, including any optional benefits, are subject to the claims-paying ability and financial strength of the issuing insurance company. Each issuing insurance company is solely responsible for its own financial condition and contractual obligations. Brighthouse SmartCare has exclusions, limitations, reduction of benefits, and terms under which the policy may be continued in force or discontinued. May not be available in all states or firms.

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