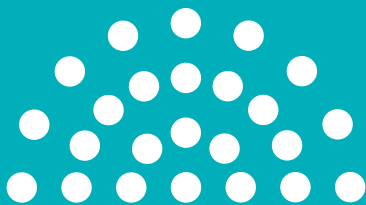


EDUCATIONAL RESOURCES

Content That Can Spark Conversations

The Brighthouse Financial Advanced Markets Group's mission is to help financial professionals elevate their client relationships. By offering access to market insights, education opportunities, and industry perspectives, we can help you drive productive client conversations.

Investment Perspectives



Financial Professional Education



Case Consulting



Our Experts Are Your Experts



Kevin Russ

Director of Advanced Markets Group, CFP®, CLU®

Kevin is a subject matter expert in advanced sales concepts, including retirement income planning, estate planning, and small-business retirement planning. With over 23 years of experience in financial services, Kevin consults with financial professionals, clients, and their legal and tax professionals.



Thomas Rowley

Advanced Markets Group Consultant

Thomas Rowley leverages his 30+ years of industry experience to explain in simple terms the complexities of legislative, tax, and social issues as they relate to retirement.



Andre Downtin

Senior Investment Consultant

Andre Downtin brings more than 20 years of experience in the financial services industry experience to the team. He has spent his career consulting with financial and legal professionals as well as investors. Andre serves as the Advanced Markets Groups' subject matter expert on capital markets and investments and has expertise in retirement income, estate, and business planning.



Andrea Santellan

Advanced Markets Group Consultant, CLTC

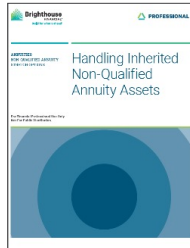
Andrea Santellan brings over 20 years of experience as a dedicated insurance consultant. She supports financial professionals and wholesalers by providing in-depth case consultation, extensive product knowledge, and competitive analysis as well as sharing sales strategies and concepts. Andrea builds successful relationships through exemplary service and educates financial professionals on how to identify insurance opportunities and generate revenue in their current books of business.

Let us do the heavy lifting

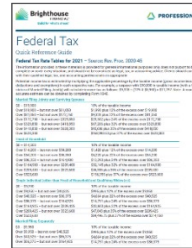
The Advanced Markets Group uses their expertise to design educational content to help simplify your retirement and wealth planning conversations. In addition, the Advanced Markets Group works with investment managers to provide additional content and programming.



Capital Market Insights



Fact Sheets



Federal Tax Guides



To schedule an in-person or virtual event, or to access these resources, talk to your Brighthouse Financial representative.



We work with you in a way that works for you

The Advanced Markets Group strives to help simplify the complex nature of retirement and wealth planning by providing actionable, repeatable, and enlightening discussion topics in a variety of formats. Scan the QR code above for an up-to-date list of content and presentations available from the Advanced Markets Group.

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